

# Organic Seedling Production and Greenhouse Efficiencies for Small Farms

Ecofarm Conference

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# Seedling Production:

- **To grow or not to grow your own:**
- **Elements you can and need to influence-to optimize seedling development**
- **How greenhouse infrastructure enhances environmental conditions**
- **System Efficiencies to improve outcomes and reduce labor**



# Buying in seedlings versus growing your own

## Pros and Cons:



# Buying In

## Advantages:

- Does not require you to build and manage GH infrastructure
- Does not require any specific seedling growing skills and knowledge
- Can schedule crop maturity precisely to meet production schedules
- Cost per seedling can be very low when buying in large quantities

## Disadvantages:

- Costs per seedling can be very high at lower volumes
- Most nurseries have large minimum order thresholds
- Many nurseries do not want to supply high crop diversity
- “Lead Time” from ordering to ready seedlings can be much longer than...
- Some nurseries won't allow you to supply seed

## Buying In

Additionally, plants are occasionally damaged in transport but more typically you will receive very high quality, uniform transplants when you buy in seedlings from a skilled growing operation



# **Growing your own**

## **Advantages:**

**Allows precise control of timing and varieties, quantities**

**Daily ability to see plants, adjust schedules, manage accordingly**

**Potential “slow season” work to help retain highly skilled staff**

## **Disadvantages:**

**Requires GH infrastructure**

**Requires specialized skills/knowledge**

**Requires time/labor to make mixes, fill containers, sow seeds,**

**Water, manage GH conditions-temperature, air circulation...**



## **Key environmental conditions influencing seedling germination and development:**

- **Temperature**
- **Air Circulation**
- **Soil Moisture**
- **Light**



# Seedling Life Stages and Environmental Management

- Pre-germination and Emergence
- Emergence and Development of True Leaves
- Development of Leaf Canopy and Root System
- Seedling Maturation and Hardening Off
- Qualities of Mature Transplants
- Holding Strategies and When to Cut Loose





# Greenhouse structures create the ability to manage environmental conditions to optimize germination and development

## *Passive and Active Environmental Controls*

**Temperature: *Passive:*** sunlight, capturing of solar radiation for heating and air circulation through venting for cooling

***Active:*** mechanical devices for heating and cooling

**Air Circulation: *Passive:*** through venting to promote rapid air exchange

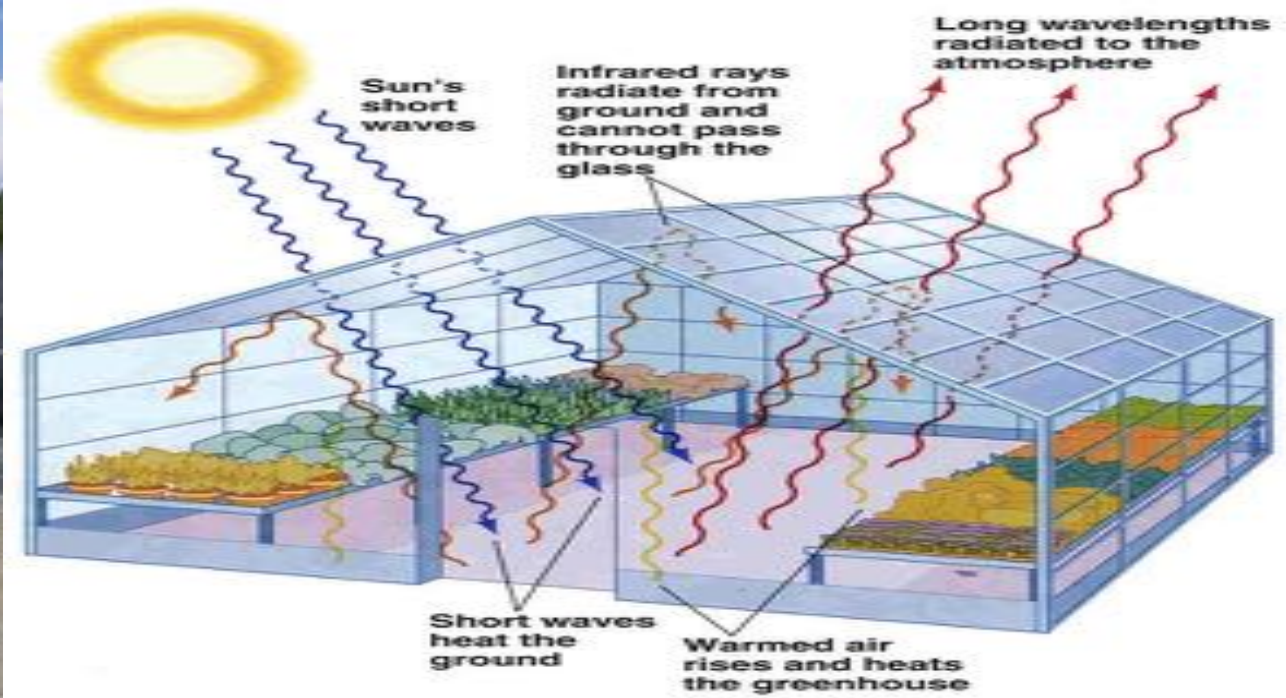
***Active:*** HAF and exhaust fans to facilitate additional movement

**Water:** hand and automated delivery methods

**Light: *Passive:*** infiltration sunlight through roof/wall glazing

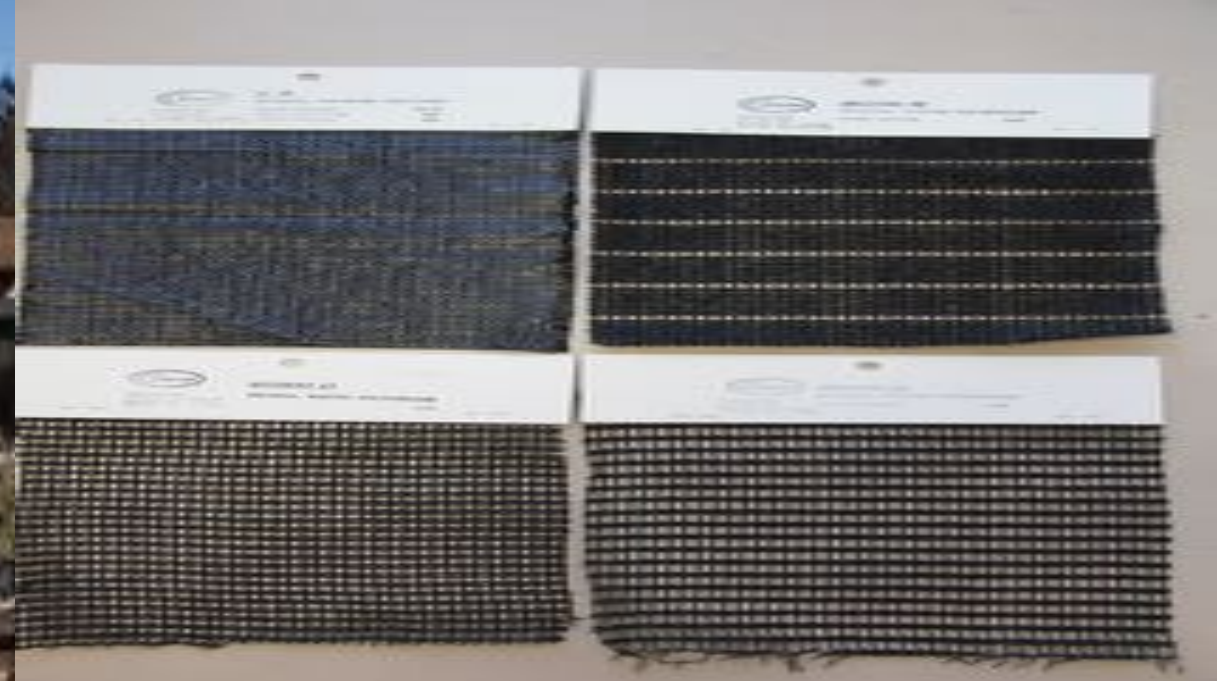
***Active:*** supplemental lighting, LED, metal halide, et al





**Passive Design: Heating, Cooling, Air Circulation**

# Passive Design: Cooling





**Active Infrastructure: Heating, Cooling & Air Circulation**



**Active Heating:  
Microclimatic  
control through  
Bottom Heat**

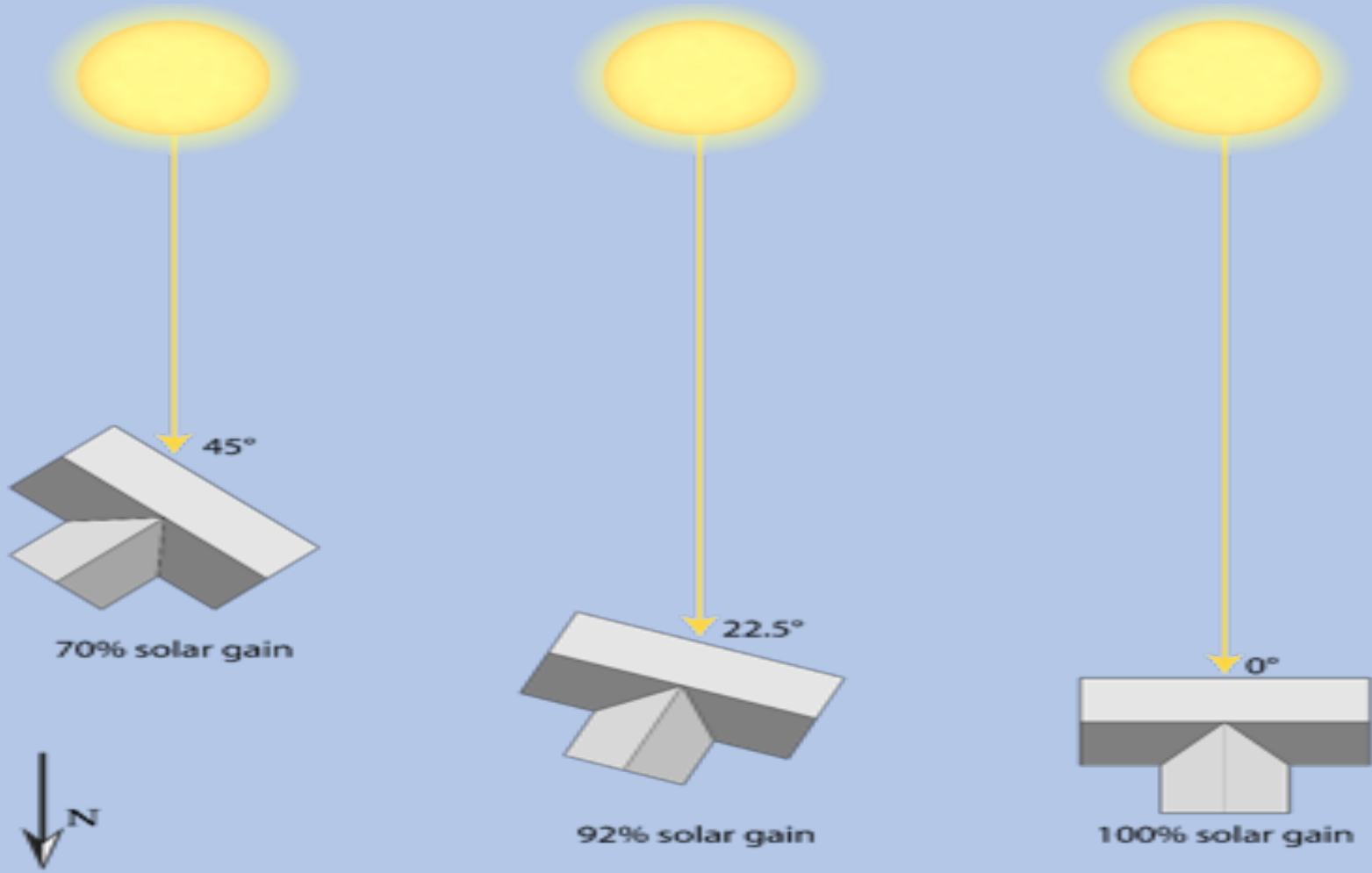


# Location Considerations and Optimal Greenhouse Siting:

- to optimize & conserve energy flow
- to make the most of natural lighting



# Greenhouse Alignment and Solar Gain



# Growing your own: focus on Crop Quality

## Crop Quality:

- Create capacity to manage environmental conditions optimally
- Soil mix quality and provision for fertility
- Irrigation: timeliness, proper volume and uniformity
- Knowledge of seedling maturity
- Timely plant outs: crop planning, field preparation and ability to prioritize most sensitive crops
- Have the capacity to hold and maintain seedling health
- Pest and disease prevention, monitoring, and intervention



## **System Efficiencies:**

- **Workspace design, movement & handling of materials**
- **Soils: making your own or buying in**
- **Container choices**
- **Sowing methods: vacuum seeders**
- **Germination chambers**
- **Optimizing use of bench space**
- **Irrigation delivery: tools and automation**
- **Supplemental Fertility: role and modes of delivery**



# Making Soil Mixes in House:

## Advantages:

- Control of inputs, structure, texture
- Can choose more sustainable options
- Can optimize qualities based on crop
- Control of batch size
- Can optimize moisture levels for sowing

## Disadvantages

- Must stockpile numerous raw ingredients
- Need to know basic chemistry to balance pH, nutrient levels
- Process can be imprecise without background knowledge, testing and or trial & error
- Huge time and labor inputs required to assemble and mix

# Buying in Soil Mixes

## Advantages:

- Possible to purchase high quality mixes with optimal texture, pH, nutrients
- Less materials to stockpile
- Huge time and labor savings
- Cost can be very low
- "Loose fill" totes much easier to handle



## Disadvantages:

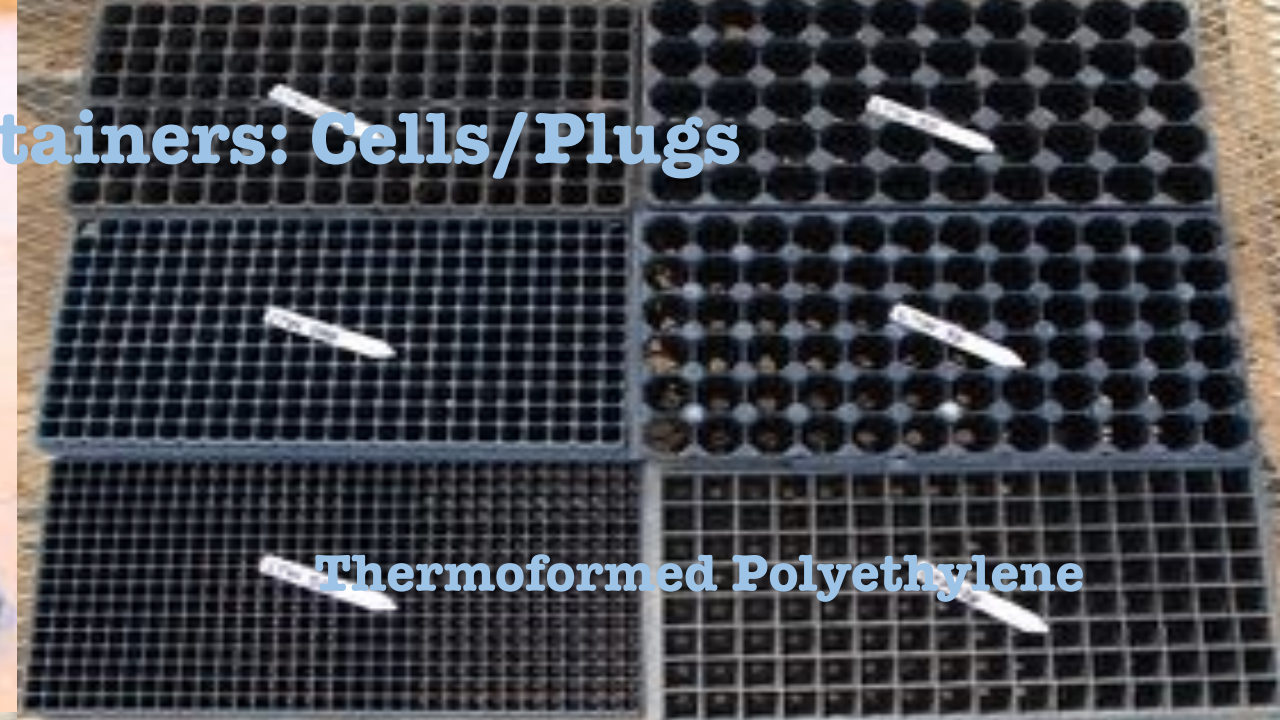
- Some mixes lack any fertility inputs
- Typically composed of non sustainable ingredients
- Large totes require forklift to move
- Compressed bales difficult to handle
- May dry in storage, become hydrophobic
- Cost can be very high



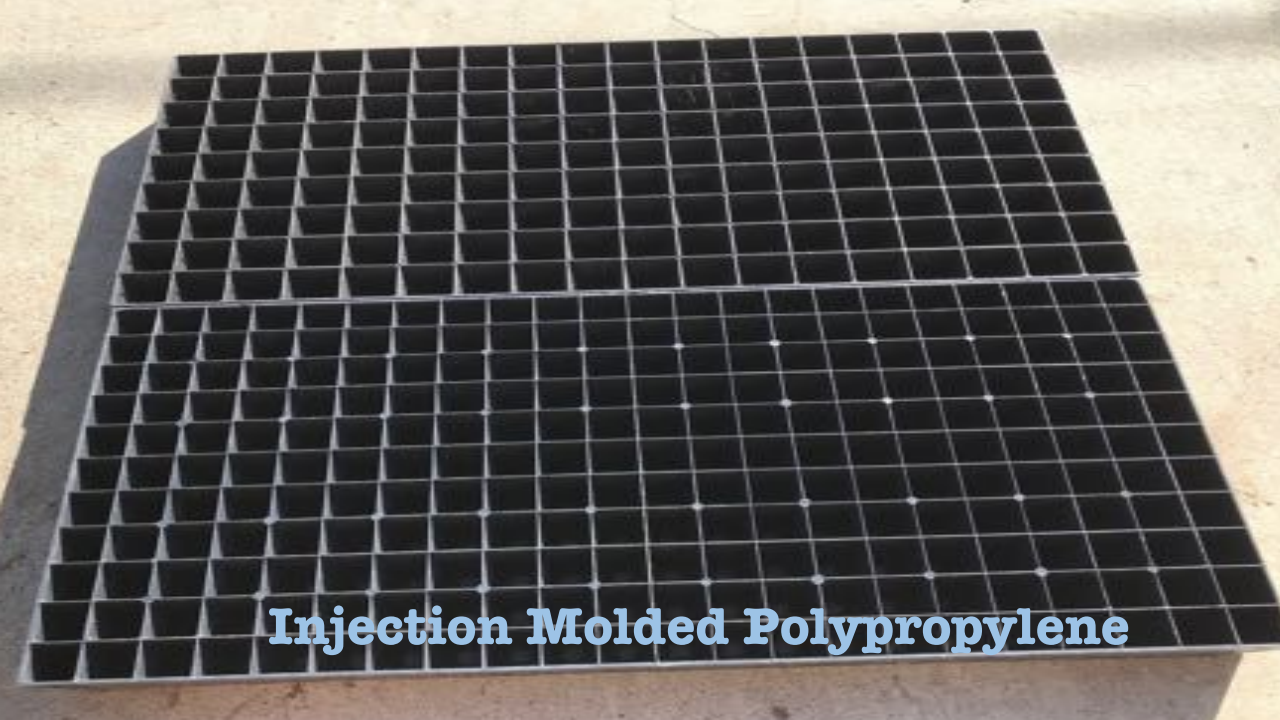
**Propagation Containers: Cells/Plugs**



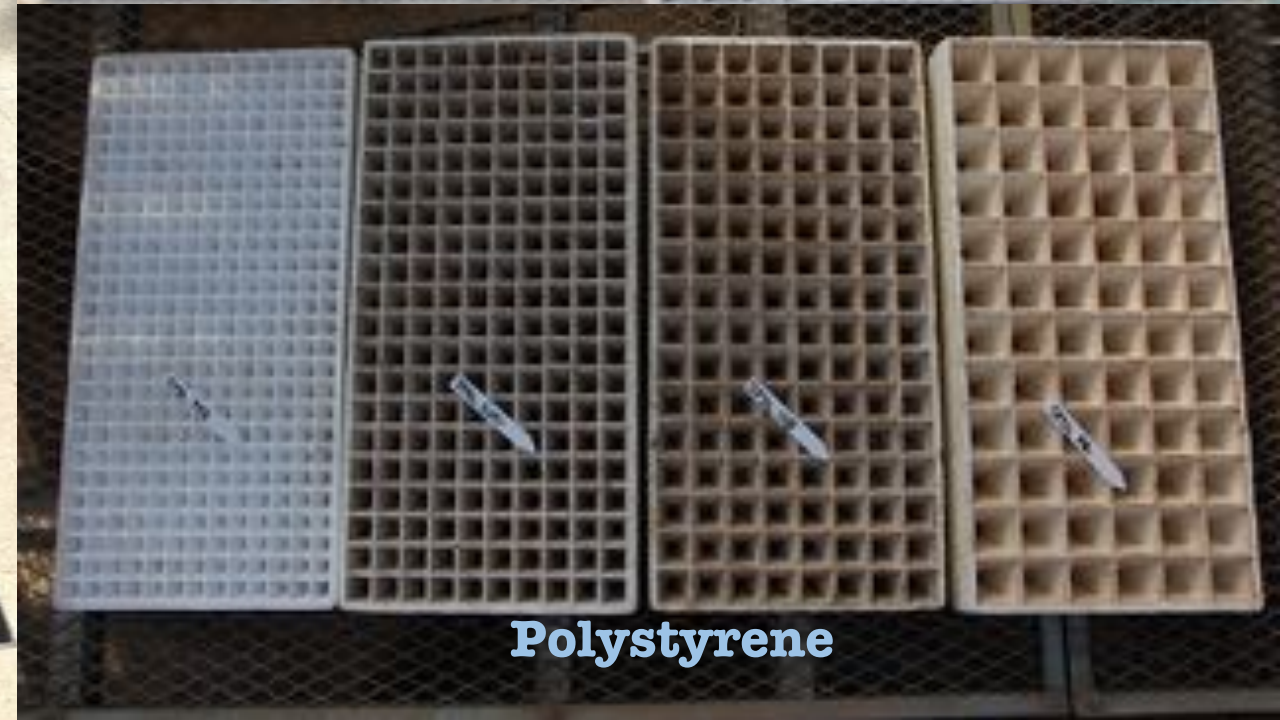
**Thermoformed Polyethylene**



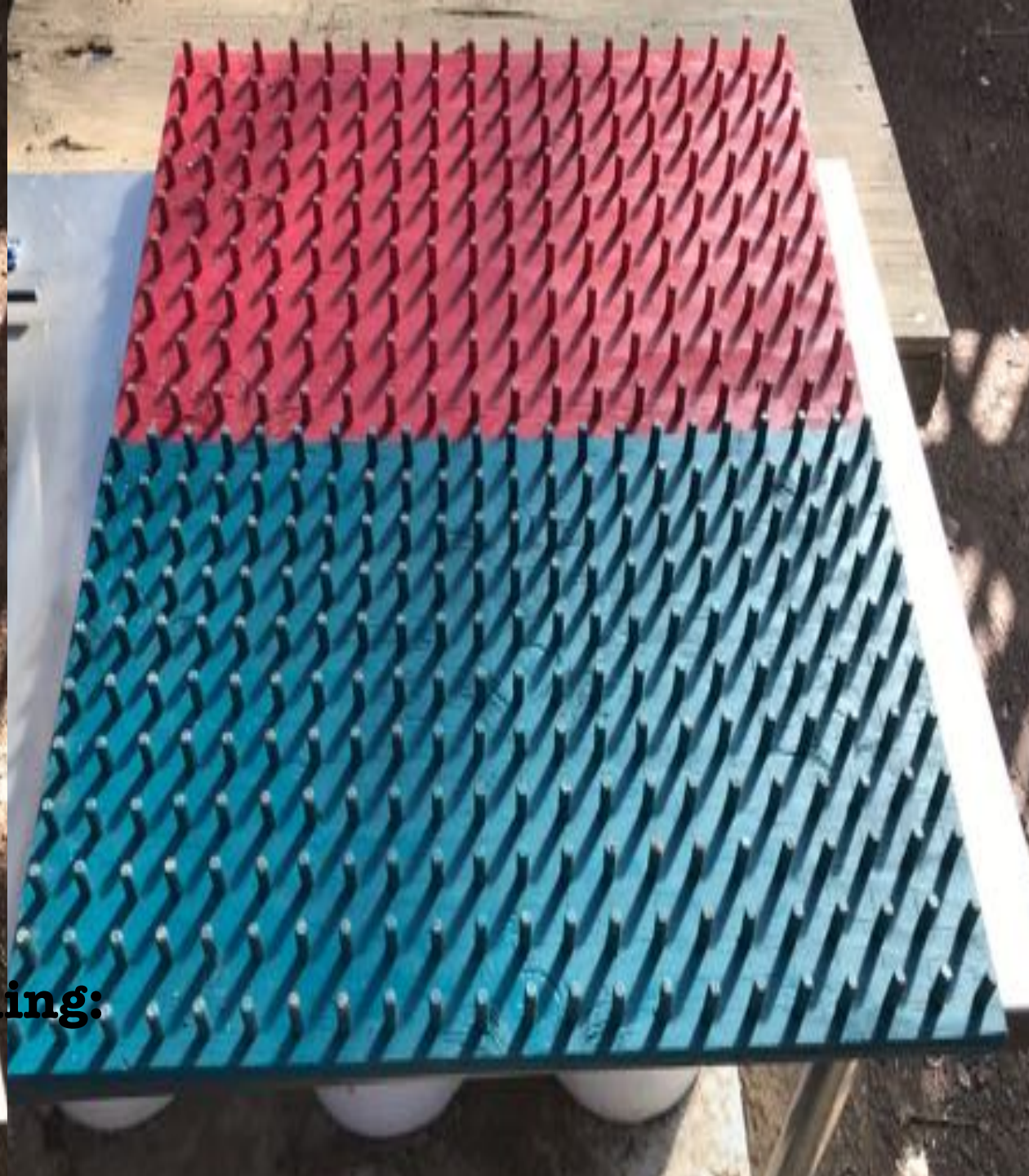
**Thermoformed Polyethylene**



**Injection Molded Polypropylene**



**Polystyrene**



**Tools for Efficient Sowing and Handling:  
Dibbler/Plug Popper**

# Tools for Efficient Sowing: Stationary Vacuum Seeder

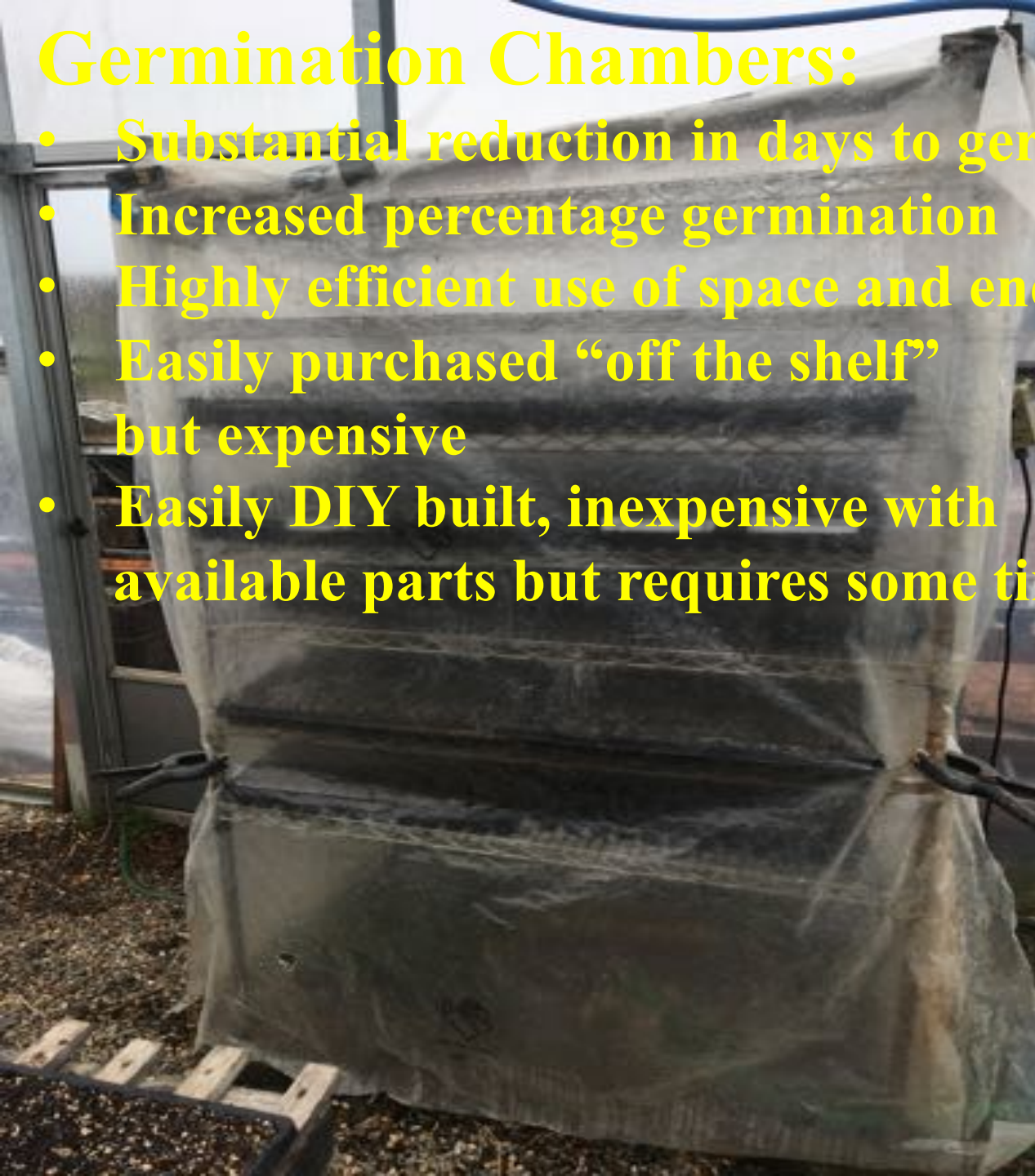


# **Tools for Efficient Sowing: DIY Vacuum Seeder-a short video**



# Germination Chambers:

- Substantial reduction in days to germination & time in greenhouse
- Increased percentage germination
- Highly efficient use of space and energy
- Easily purchased “off the shelf” but expensive
- Easily DIY built, inexpensive with available parts but requires some tinkering





## Caveats:

- You must be on top of timing...
- Steep initial learning curve to harness the benefits



# Bench Space, Container Footprint, Cell Size, and Blocking: the challenges of inconsistency



# Bench Space, Container Footprint, Cell Size, and Blocking: the benefits of consistency and uniformity



# Water delivery by hand

benefits and limitations:

- Knowledge intensive
- Can allow for success with diverse crops
- Can require multiple visits and lots of time to deliver needed water
- Less experienced waters: sometimes too much or too little



# Automated Water Delivery

benefits and limitations:

- Upfront capital investment
- Success dependent on consistencies
- Steep initial learning curve
- Blocking critical to success
- Necessity of programing based on weather patterns, anticipated conditions
- Immense time and labor savings
- Improved crop quality



# Supplemental Fertility:

## • Reasons to use:

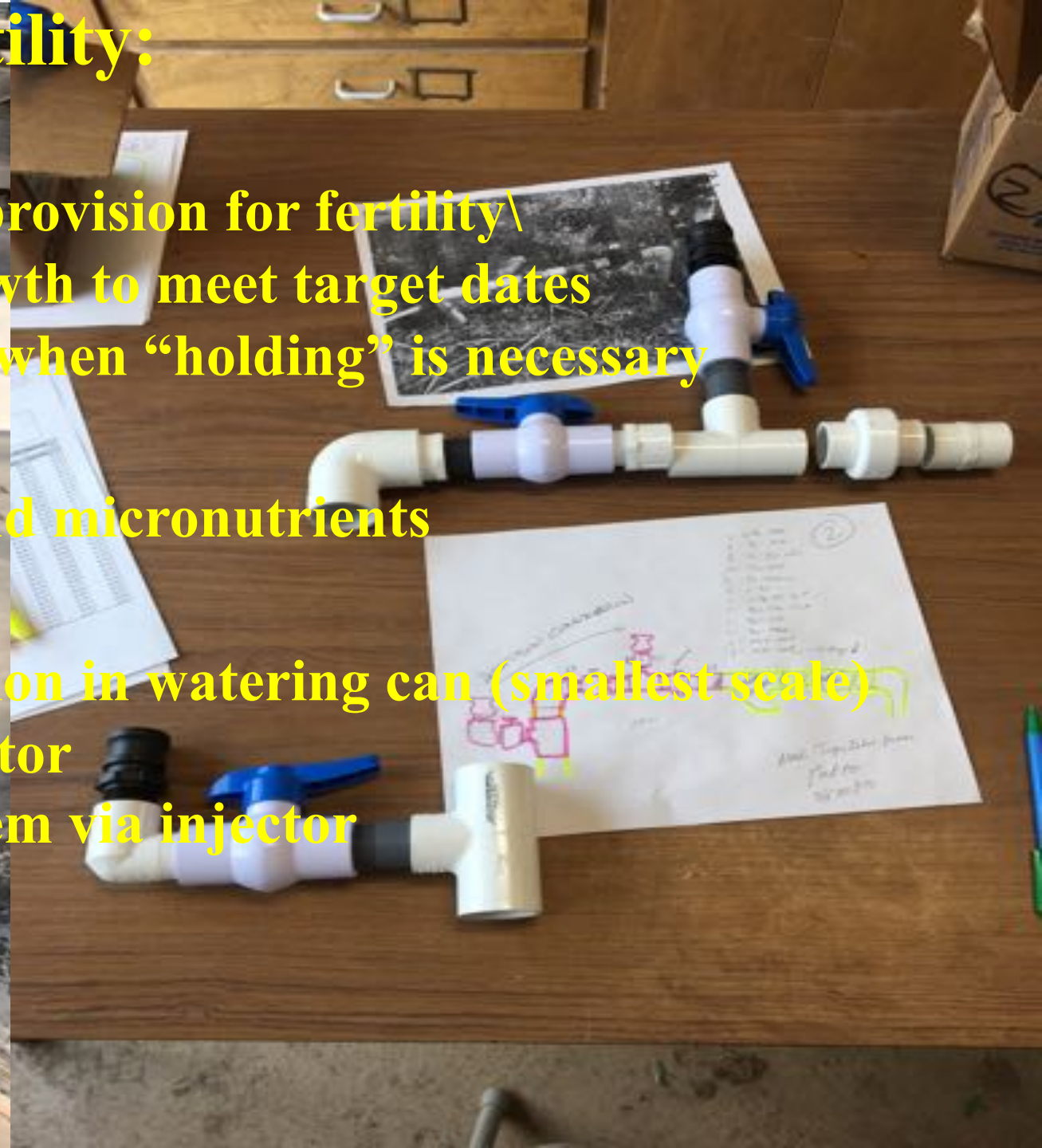
- Soil media lacks provision for fertility\
- To accelerate growth to meet target dates
- To support crops when “holding” is necessary

## Materials:

- Soluable NPK and micronutrients

## Modes of delivery

- By hand via dilution in watering can (smallest scale)
- By hand via Injector
- By overhead system via injector



# Greenhouse and Propagation Resources

## Print Resources:

Beytes, Chris (ed.). 2011 Ball Red Book, Volume 1: Greenhouses and Equipment, 18<sup>th</sup> Edition. Greensboro Books

Styer, Roger, and David Koranski. 1997 Plug and Transplant Production. Ball Publishing

## Web Resources:

Appropriate Technology Transfer for Rural Areas: trove of free PDFs on soil media, greenhouse management, pest and disease management, and much more

[www.attra.org](http://www.attra.org)

UCSC Center for Agroecology and Sustainable Farm Systems,

Teaching Organic Farming and Gardening, Unit 1.3 Propagation, Greenhouse Management

<https://casfs.ucsc.edu/about/publications/Teaching-Organic-Farming/part-1.html>



Please attend our upcoming:  
**Organic Seedling Production  
Field Day**

**March 25, 2020 at the  
UCSC Farm Greenhouses**

And be on the lookout for our free:  
**Seedling Grower Guide**  
Available in English and Español  
in print and online June of 2020

**Thank You**  
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